



## **Title Insurance 201 Intermediate Title Concepts**

**September 10, 2025**

Member Rate: \$395

Registration starts: 8:15am

Non-Member Rate: \$595

Business Session: 8:30am- 3:00pm

Lunch on your own: 11:30-12:30pm

Montgomery Marriott Prattville Hotel & Conference Center at Capitol Hill

2500 Legends Circle, Prattville, Alabama 36066

### **Take your title expertise to the next level!**

Ready to build on your foundational knowledge from Title 101? **Title 201** is designed for title professionals looking to sharpen their skills, tackle more complex scenarios, and feel more confident navigating the challenges of real-world transactions.

This interactive workshop goes beyond the basics and gives you the tools to handle the issues that arise in day-to-day title work. Expect **real-life examples**, **group discussions**, and **practical exercises** that reinforce your learning and deepen your understanding.

### ***What You'll Learn:***

- **Dig deeper into real estate principles** and how they affect title insurance underwriting and closing.
- Learn to navigate **easements, rights-of-way, and restrictive covenants** with clarity and confidence.
- Understand how to work through **old mortgages, divorce decrees, probated estates, and judgments**.
- Explore the nuances of **Power of Attorney for entities**—who has the authority to sign?
- Demystify **trusts**—what they are, what they're not, and how they impact title transactions.
- Identify **growth opportunities** in your career with enhanced title knowledge.

Who Should attend? Loan officers, processors/lending assistants, underwriters, closers, lending management, compliance officers, credit review officers.



Speaker: Kathy Shirah started her career in mortgage banking in 1990 with Regions Mortgage Inc. and has worked in various functions of the mortgage banking industry throughout her career, which includes loan processing, underwriting, closing, appraisal review, shipping, title insurance review, accounting, and marketing departments.

She has received two certificates of Accreditation from Mortgage Bankers of America as an Accredited Mortgage Banker. Shirah joined Central Alabama Title Center in 2003 as an underwriter and she is licensed to write Title Insurance in the states of Alabama and Mississippi. She became the first Certified Commercial Underwriter for Central Alabama Title and has served as an instructor at the Alabama Banking School for over 10 years.

For more information, contact Elizabeth Bailey, vice president of professional development at (251) 510-3593 or email [ebailey@alabama.bank](mailto:ebailey@alabama.bank) *For information on important policies please visit our website at <https://www.alabama.bank/policies>*

### ***Why Attend?***

- Go beyond textbook learning with **real-world case studies**.
- Participate in **interactive Q&A sessions** with experienced instructors.
- Network with fellow title professionals and share insights.
- Earn a **Certificate of Completion** to showcase your expanded expertise.

Whether you're preparing for more complex responsibilities or just want to stay sharp in a fast-moving industry, **Title 201** will help you stay one step ahead.